

# Life is Sweet at 35,000 Feet

By Mark Charnet

Whether white, black, brown, red, yellow, tall, short, fat or skinny people; Democrats, Republicans and Independents, blondes, brunettes or red heads speaking many different languages or dialects, all live harmoniously every day at 35,000 feet. Of course I am referring to a commercial airplane and its' passenger list. Regardless of religion or politics, everyone gets along at 35,000 feet. Even avid smokers have to squelch their desire to smoke to abide by the law at 35,000 feet.

The 35,000 foot unwritten rule states that everyone will respect the differences of others, everyone will maintain a degree of decorum, everyone will tolerate the odors, habits, idiosyncrasies and dress of all passengers on the plane. No anger or violence toward another will be tolerated. Everyone must look out for their neighbors and their needs. Each passenger is entitled to a safe and uneventful journey to their destination. Passengers are entitled to snacks, some kind of food (based on the duration of the journey) and the protection of a seatbelt during take-off and landing. Passengers are entitled to have only strong able-bodied people sitting in the emergency row seats, just in case they are needed to open the exit doors.

Yes, at 35,000 feet life is safe and good with enthusiasm for living. When you think about it, aren't we, right now, on a flight sitting right where we are, strapped to Mother Earth hurling through space as we circle the Sun. If, as human beings, we can get along with each other in a cramped airplane cabin at 35,000 feet, why can't we all get along on the ground? Why must our differences at ground level so often result in physical violence and distrust when everything at 35,000 feet is under control and functioning normally?

What makes the airplane scenario a society at peace when compared to the rest of us on the ground who need police, armys, an air force and navy? Is it the Captain's verbal authority or that there is a gun within his reach, not that he would use it at 35,000 feet? Is it joint vulnerability, for if one person opens the door at the wrong time the plane might crash? Could it be something as simple as mutual cooperation and respect? Whatever the reason(s) the list of rules are few and the benefits are many, making air travel the safest way to travel.

Can the rules of the air be compared to the rules of the money game we are all forced to learn, play and master? Yes, I think so! If a few "money rules" are followed without deviation, one should arrive safely at their destination. Just like the airport with kiosks to purchase life insurance for air-bound passengers, (by the way this is the absolutely most expensive life insurance policy in the world) participants in the money game can purchase much less expensive and much needed insurance to ensure success. The most frequent obstacle to a smooth and carefree flight is turbulence, followed by a screaming child sitting a row or two away from you or throw-up, flying across the aisles!

In the financial world, the analogy would be stock market corrections and bear markets. To combat the turbulence and screaming kids, we can use a combination of seatbelts, earplugs and alcohol. To protect our portfolios from stock market corrections and bear markets, I recommend the Trinity Method of Investing®, a strategy individually designed to meet the unique needs of the passenger that will preserve, protect and perpetuate their portfolio through virtually every predictable adversity while allowing for a guaranteed\* retirement income for the duration of your flight, (your lifetime)!

It is my belief that every person who plans to retire or is already in retirement should take a course on these concepts and strategies and I just so happen to know how every interested person can do that and do it for free! Call our office for the details of our no cost program scheduled for June 8<sup>th</sup>, 9<sup>th</sup> and 10<sup>th</sup> or check it out online at: [www.1APG.com](http://www.1APG.com) today! Watch this paper for a workshop flyer in the next issue which will explain, in great detail, the course selection and topics and how you can attend. Bring your spouse and or a guest for free so your portfolio can soar at 35,000 feet without turbulence. This is your chance to meet me in person and to ask any additional financial questions you might have and to get them answered immediately. More importantly, I and not a designee, will be teaching this three part course on proper wealth management, strongly suggest that anyone with the desire to learn some of the secrets of building, generating income from and perpetuating your portfolio for generations after you are gone, register early for a guaranteed seat as soon as possible. See you there...

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